

FOCUS ONLINE

FEATURE ►

Immunotec AN OPPORTUNITY WITHOUT BORDERS



Leonides Esteban, *Diamond Consultant*

The Immunotec corporate banner currently flies in 29 countries around the globe. The Immunotec opportunity, it's dynamic sales force and scientifically proven products are changing lives, one person at a time. Most recently, Immunotec launched in Mexico and has been growing at an explosive rate. *"The key to successfully opening a new business market is identifying and recruiting great leaders"*, says Dan Murphy, Immunotec's Executive Vice-President and Chief Operating Officer.

Leader, Diamond Consultant **LEONIDES ESTEBAN** works her business day to day with no defined work plan. She explains that every day is another opportunity to prospect and develop new recruits. Her strategy is to simply present all the current Immunotec promotions to potential recruits and then outline the financial benefits of the Immunotec opportunity. As a leader, she encourages her team to work this business using their own individual styles, which ultimately allows them to obtain results in various ways.

“MY SUCCESS IS THE RESULT OF HAVING A GREAT SPONSOR, ALMA MILLAN. HER UNTIRING SPIRIT AND TENACITY HAVE BECOME THE SOURCE OF MY DAILY INSPIRATION.”

For Diamond Consultant **JORGE PONCE** the opportunity is truly without borders. Jorge, a resident of the United States, was born in Mexico. While he enjoys introducing Immunocal to the Latin community here in the United States, most of his downline is comprised of citizens of Mexico. He is very proud of the success and enthusiasm of his team in Mexico. Jorge is most proud of the financial freedom the Immunotec opportunity has provided for so many in his native country.

Jorge attributes his success to the support of his sponsors and the experienced leadership team at Immunotec. The commitment, vision and guidance of sponsors Guillermo Romero and Alma Millan have been invaluable to his success and growth.



Jorge Ponce, *Diamond Consultant*

“WHEN YOU TRULY WANT TO ACHIEVE SOMETHING YOU WILL DO IT WITH OR WITHOUT SUPPORT. MY SUCCESS HAS COME WITH THE FULL SUPPORT OF MY SPONSORS.”


FEATURE STORY (CONTINUED ON NEXT PAGE)

IMMUNOTEC AN OPPORTUNITY WITHOUT BORDERS (CONTINUED)

The newest member to the Diamond ranks is **HILDA OLAVARRIETA**. Her philosophy is simple: become passionate about the product and the business opportunity. Hilda creates a work plan for her team with the principal objective being duplication; sharing the opportunity of health and prosperity with everyone in your daily path. Hilda shared, *“what a person can do alone is limited, what a group of people can do has no limits”*. She leads a great group of enthusiastic people with vision and a desire to be successful. Communication within the team is constant, with a clear focus on how to develop their business. They work as a team supporting one another at events or in any other need that arises. Goals of the team are set to meet each individual’s personal objectives. As a leader, Hilda sees her role as one who reviews these goals and provides the necessary support and motivation to insure success.

When asked, is there anyone whom you look up to for inspiration Hilda replied, *“there are many leaders that I admire and respect that have inspired me, however it is my parents to whom I owe what I am*

today.” It was her parents’ example of hard work, honesty and fighting spirit that gave her the motivation to become a leader in helping others succeed, which is the foundation of the Immunotec opportunity.

Hilda is happy for the first time in all her years in network marketing. She has an enthusiastic upline and successful people all around her who give her support and encouragement. *“My experience at Immunotec has been extraordinary... I still can’t believe it... in a very short time my life as well as my family and friends’ lives have all changed by sharing the benefits of this new experience and incredible opportunity.”* 



ABOUT ME ►

NAME: Hilda Olavarrieta

TITLE: Diamond Consultant

PLACE: Mexico

FAMILY: Has two children and as of May 30 she has her first grandchild Regina.

YEARS IN BUSINESS: 4 months

QUALIFIED FOR: Moving Up Bonus \$1,500 and eligible for \$5,000 Diamond Promotion

BUSINESS GOAL:
To keep her Diamond Rank and in 2 or 3 months become an Executive Diamond.

WHAT A PERSON CAN DO ALONE IS LIMITED, WHAT A GROUP OF PEOPLE CAN DO HAS NO LIMITS.

Fast Track to IMMUNOTEC SUCCESS BY HELPING OTHERS



As an Immunotec Consultant, success comes in many forms. For Gold Consultant **JACQUELINE AQUINO** success can be measured in days. She signed up as a Consultant on July 12, 2010 and upon receiving her first order began to develop her downline. Within a five-day period she signed up four Consultants at Venture level and to date has 29 Consultants in her downline. According to Jacqueline, her success is not measured by her fast track growth in the business, but by the number of friends and family members she has helped by introducing them to Immunotec products. Helping others in their time of need comes easily for Jacqueline who has spent the last 20 years as an immigration consultant.

Jacqueline was first introduced to Immunocal® nine years ago when a close friend with a serious health challenge was hospitalized for an extended period of time. She began taking Immunocal Platinum® and was subsequently released from the hospital. Purely by chance, nine years later Jacqueline observed an Immunotec business presentation. The guest

speaker, Executive Diamond Consultant Dr. Vicky Dominquez, was the same doctor who introduced her ailing friend to Immunotec products. Within days of this meeting, she was on-line researching glutathione and its effects in building the immune system. While visiting the Immunotec website, a friend who was reading over her shoulder began to ask questions about the effectiveness of the product. Her mother had a serious medical condition so she wondered if she could benefit by taking Immunocal. Jacqueline, having seen first hand her friend's recovery, immediately ordered product for her. She looked upon this as another opportunity to help others.

Immunotec can be many things for many people. For Jacqueline Aquino it is another way to help those in need while reaping rich rewards. ☒

ABOUT ME ►

NAME: Jacqueline Aquino

TITLE: Gold Consultant

PLACE: Canada

FAMILY: 1 daughter 26 yrs old

YEARS IN BUSINESS: 1 month

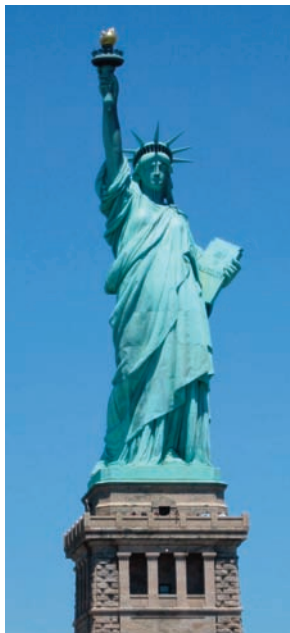
QUALIFIED FOR: Eligible for Moving Up Bonus \$1,400

HOBBIES: gardening, water sports, boating

BUSINESS GOAL: To be a Platinum Consultant at the earliest time, to show the effect of Immunocal to my diabetic condition so I can prove to everybody that the product really works a miracle.

HELPING THOSE IN
NEED WHILE REAPING
RICH REWARDS }

*These testimonials reflect the actual experience of these individuals; your experience may vary.



September 17th - 19th

Accommodations: W Hotel in Times Square

Day 1 Evening: Cocktail reception with Jim A. Northrop, *President and CEO* and Immunotec staff at the W. Qualifiers to receive cash toward a dining experience of their choosing.

Day 2: Breakfast with Immunotec at the Blue Fin, known as the “best seat in the city”. Qualifiers are then on their own to enjoy the city sights for the entire day. Shop, explore, venture out or just take a stroll through the park. It’s your day, so just enjoy... When we meet again in the evening, you will be treated to dinner and a show New York style. Qualifiers will enjoy a night of Broadway at the famous Gershwin Theatre to see the untold musical story of *The Wizard of Oz’s* Wicked Witch of the West and Glinda the Good... before Dorothy dropped in. Based on the imaginative Gregory Maguire novel, *Wicked* takes a fantasy journey through the unseen side of Oz, sharing a tale of unexpected friendship and love.

Day 3: Enjoy a leisurely walk in Manhattan or a mad charge to finish up that last minute shopping. The choice is yours on this departure day.

QUALIFIERS		COUNTRY	RANK
John Bergendahl	CA	US	Diamond
Lise Lebel	QC	CA	Diamond
Dr. Stan Odle	BB	Barbados	Diamond
Paul Andrew*	AG	Antigua	Gold
Jacqueline Aquino*	ON	CA	Gold
Hayden Borrell*	TT	TT	Gold
Marie-Jacqueline Clément	QC	CA	Gold
Rowena Cleodoro	MB	CA	Gold
Soledad Macchiaroli	ON	CA	Gold
Lynn Petrosino	OH	US	Gold
Joycelyn Richardson	AI	AI	Gold
Jeannette Sargent*	NV	US	Gold
Greg Seymour	BM	BM	Gold
Italian Sousa	BM	BM	Gold
Mona Browne*	TT	TT	Silver
Alice Hattum	SK	CA	Silver

*Winners of “Double Residual Income”

RANK ADVANCEMENT - JUNE 2010 ▶

TITLE	NAME	COUNTRY	TITLE	NAME	COUNTRY
Diamond	Hilda Olavarrieta Loureiro	MX	Silver	Jennifer Hernandez	US
Gold	Kelston Celestin	TT	Silver	Tara Higginbotham	US
Gold	Marie-Jacqueline Clément	CA	Silver	Eunickoe James	BM
Gold	Altagracia Garcia Ayala	MX	Silver	Luis Miguel Jimenez Sanchez	MX
Gold	Mei Xiu Lin	CA	Silver	Sofia Luis Jimenez	MX
Gold	Xiu Ying Liu	CA	Silver	Annick Labelle	CA
Gold	Citlali Najera Esteban	MX	Silver	Christine Labonté	CA
Gold	Pedro Nolasco Castro	MX	Silver	Curtis J. Lee Chow	TT
Gold	Joycelyn Richardson	AI	Silver	Bernard Lemieux	CA
Gold	Italian Sousa	BM	Silver	Jeanne Leroux	US
Gold	Febe Balmoria Supera	CA	Silver	Blanca Trinidad Lopez Rojas	MX
Gold	Joanna Yu	CA	Silver	Dr. Jose Luis Lucia Ibarra	MX
Silver	Reverend Augustine Adu-Anane	CA	Silver	Jim Lumbert	US
Silver	Patrick Anderson	US	Silver	Susan L. McLeod	TT
Silver	Nirva Andre	US	Silver	Mcp Vv Kg	DE
Silver	Kim Andres	US	Silver	Corinne Mehrling	US
Silver	Ma. Elena P. Ang	CA	Silver	Maria Jesus Mejia Esquibel	MX
Silver	Efren Bacani	CA	Silver	Maria Candelaria Millan Cota	MX
Silver	Jean Barnes	US	Silver	Lutambandu Misambu	GB
Silver	Chellie Baron	AG	Silver	Yeats Ivan Morales Garcia	MX
Silver	Eileen Baronville	VI	Silver	Naiara Morgado R	IE
Silver	Ronald Bascus	AG	Silver	Jennifer Moses	US
Silver	Jessica Bergendahl	US	Silver	Guiegzee Najera Esteban	MX
Silver	Shalea Berryhill	US	Silver	Lan Nguyen	CA
Silver	Francine Bissonnette	CA	Silver	Robin Noble	CA
Silver	Jose Bo	CA	Silver	Anthony Noriega	US
Silver	Julian Bojorquez	MX	Silver	Susette Oliverio	CA
Silver	Paul Akuda Bolinbenga	GB	Silver	Ruthanne Ost Waltner	MX
Silver	Esther-Ann Boswell	TT	Silver	Pete Ostrom	US
Silver	Built To Last Enterprises Inc.	US	Silver	Julie Ouellet	CA
Silver	Stephen Butters	AG	Silver	Connie Phillips	US
Silver	Dixie L. Carter	US	Silver	Robin Pieri	US
Silver	Victorine Carty-Joseph	AG	Silver	Sylvie Plourde	CA
Silver	Thomazine Celestin	TT	Silver	Rodney E. Potter	CA
Silver	Ruben Chavez Padilla	MX	Silver	Emma Pulido	MX
Silver	Innocent Chiasaokwu	CA	Silver	Maurice Rainville	CA
Silver	Eloina R. Cleodoro	CA	Silver	Bernadette Rakityan	US
Silver	Gennaro Colella	CA	Silver	Leticia Reyes	CA
Silver	Raul Cruz	CA	Silver	Samuel Ringuette	CA
Silver	Laura Dagenais	CA	Silver	Juan Manuel Rios Serrano	MX
Silver	Denise Alejandra Diaz Salazar	MX	Silver	Johnny Robinson	US
Silver	Marie-Ève Dion	CA	Silver	Anthony Rogers	TT
Silver	Corazon Dizon	US	Silver	Dr. Bill Rogers	CA
Silver	Victor Enrique Dorantes Hernandez	MX	Silver	Ana Paola Rosado Garcia Figueroa	MX
Silver	Abdul Ghani Douri	CA	Silver	Diana Leysi Rosado Garcia Figueroa	MX
Silver	Amer Douri	CA	Silver	Rosa Isela Rosado Garcia	MX
Silver	Yaser Douri	CA	Silver	Irma Rudolph	US
Silver	Ruel Dwyer	CA	Silver	Patrick Ryan	TT
Silver	Gerald Erwin	US	Silver	Maria Del Pilar Teresa Salamanca Leon	MX
Silver	Rosemarie C. Estacio	CA	Silver	Yolanda Salas-Miranda	MX
Silver	Garryn Ferdinand	TT	Silver	Dr. Regio L. Sales	CA
Silver	Chantal Florent	CA	Silver	Yolanda Sanchez	US
Silver	Teresita Frias	CA	Silver	Dra. Ma Victoria Sanchezaldana Perez	MX
Silver	Luz Maria Garcia Figueroa Martinez	MX	Silver	Beverly Scott	US
Silver	Norma Garcia	US	Silver	Mario Soto Fonseca	MX
Silver	Maria Coesa Garcia-Barzanallana De Leon	MX	Silver	Peter Sousa	BM
Silver	Al Garza	US	Silver	Berthe St-Georges	CA
Silver	Daphne Gayle	CA	Silver	Aurora Steele	CA
Silver	Robert K. H. Goh	CA	Silver	Romina Teran	CA
Silver	Mike A. Gonzalez	US	Silver	Daniel Tétreault	CA
Silver	Alain Guay	CA	Silver	Carolina Natasha Tsoulougian	US
Silver	Roberto Guliano	CA	Silver	Rita Valle Bravo	MX
Silver	Olinda Gumbs	US	Silver	Brischia Angelica Valle Gomez	MX
Silver	Alice Hattum	CA	Silver	Hector Velez Barreto	MX
Silver	Fuchang He	CA	Silver	Pierre Verrette	CA
Silver	Health and Wealth Solutions Llc	US	Silver	Wilfredo Yanga	CA
Silver	Carmelita Heenan	US	Silver	Arthur Zavala	US
Silver	Jeff Heenan	US			

RANK ADVANCEMENT - JULY 2010 ▶

TITLE	NAME	COUNTRY	TITLE	NAME	COUNTRY
Gold	Monica Addai	CA	Silver	Ted Kay	CA
Gold	Jacqueline Aquino	CA	Silver	Mykola Kharchuk	CA
Gold	Rolando M. Asuncion	CA	Silver	Scott Kite	US
Gold	Rowena Cleodoro	CA	Silver	Charline Kurp	CA
Gold	Anthony Davis	TT	Silver	Sylvie Lauze	CA
Gold	Rene Alberto Pacheco	MX	Silver	Frank A. Lieras	US
Gold	Mario Enrique Ramirez Hernandez	MX	Silver	Ana Karima Limbona	CA
Gold	Greg Seymour	BM	Silver	Mariam Limbona	CA
Gold	Donal Elroy Smith	BM	Silver	Yolanda Mendoza Sandoval	MX
Silver	Artemio Abarca Mejia	MX	Silver	Isabel Mendoza	MX
Silver	Paula Anctil	CA	Silver	Enrique Morales Chapa	MX
Silver	Matilde Anton Alvarez	MX	Silver	Fernanda Moreno Olavarrieta	MX
Silver	Maricel Antonio	GB	Silver	Maria Teresa Moreno Torres	MX
Silver	Clethus Archie	TT	Silver	Flore-Gertrude MOUNGALA	GB
Silver	Margaret Augustus	AI	Silver	Maria Fernanda Nuno Soto	MX
Silver	Everald Basil Baker	CA	Silver	Madeleine Olivier	CA
Silver	Daniel Barragan Rosas	MX	Silver	Jane Osborne	US
Silver	Magaly A. Barragan Rosas	MX	Silver	Bernie Otto	AG
Silver	Leonardo Alejandro Barrera Chavez	MX	Silver	Rita Parent	CA
Silver	Lynn Bartholomew	US	Silver	Angela Pearce	CA
Silver	Gloria Bergendahl	US	Silver	Marcelle Perron	CA
Silver	Cynthia Bibeau	CA	Silver	Elizabeth Quijano	CA
Silver	Lois Brooks	US	Silver	Veronica Ramirez	US
Silver	Erol Lebert Brown	CA	Silver	Gladys Richards	CA
Silver	Maria De Jesus Camacho Sanchez	MX	Silver	Christine Roy-Simard	CA
Silver	Porfiria Castillo Villa	MX	Silver	Elida Rubio	US
Silver	Elvira Contreras Garcia	MX	Silver	Dra. Ma Del Carmen Ruiz Yanez	MX
Silver	Dennis John Dalloran	IE	Silver	Jesus Renato Sais Velis	MX
Silver	Crestelita De Vera	CA	Silver	Georg Schaetz	DE
Silver	Sylvie Dionne	CA	Silver	Gil Sibolboro	US
Silver	Jacqueline Dubeau-Hunter	CA	Silver	Nicole Smith	BM
Silver	Jacinthe Dupuis	CA	Silver	Maria Angelica Soto Aguirre	MX
Silver	Gary Empey	CA	Silver	Peter Sousa	BM
Silver	Martha Catalina Garcia Martinez	MX	Silver	Jason Switzer	US
Silver	Jerry M. Gearhart	US	Silver	Raoul Vigneault	CA
Silver	Teresa Gerodias	CA	Silver	Dexter Vitug	CA
Silver	Edward Gilmore	CA	Silver	Dionicia Zarco Benitez	MX
Silver	George Gluppe	CA			
Silver	Claire Gosselin	CA			
Silver	Christina Gutierrez	CA			
Silver	Alycia A. Hamilton	CA			
Silver	Delaney S. Hansen	CA			
Silver	Jack Herd	US			
Silver	Abian Howe	US			
Silver	Intense Innovations Group Llc	US			
Silver	Martin Jacques	US			



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