



## **\$500 Recruiting Promotion**

### **January and February 2012**

#### **FREQUENTLY ASKED QUESTIONS**

*1. When will the Consultant get paid the \$500?*

The \$500 prize will be paid upon validation of final standings, after the close of commissions in mid-March, either by an adjustment to the March check or by direct deposit or wire transfer.

*2. If a Consultant attains 20,000 points and enrolls a minimum of 10 recruits, will the Consultant win \$1,000?*

Yes. There is no maximum payout. For every multiple of 5 recruits with 10,000 points an additional \$500 prize will be awarded.

*3. Can more than one person at the same address win the prize?*

Yes. One \$500 prize can be earned by each individual distributorship, regardless of address. However, Immunotec reserves the right to verify, in whatever way it deems appropriate, that the new recruits are legitimate.

*4. What is the value of the same contest in each country?*

The conversion of the \$500 prize will be calculated on the day that the prize is awarded.

*5. Can a sponsor/upline pay for, pickup or take delivery of products for a new recruit?*

Yes. However, Immunotec reserves the right to verify in whatever way it deems appropriate that the new recruits are legitimate.

*6. What happens if the new recruit's AutoShip is cancelled during the qualification period or the payment does not go through?*

Any AutoShips must be properly paid for and processed during the qualification period. Cancellations or payments that are declined will result in the new recruit and his/her associated volume being excluded from final results.

7. *Can Consultants recruit people with any combination of packs in order to achieve the 10,000 points?*

Yes. All Starter Packs (except the Introductory Pack) are eligible. They can recruit with any combination of 700, 1,000, 2,000 and/or 3,400 to total 10,000 points of new recruit Starter Pack Volume.

8. *How can a Consultant use the Wellness Pack Plus promotion to maximize their earnings?*

If a Consultant sponsors a new recruit with the \$399 Wellness Pack Plus, the AutoShip is built in and the new recruit will automatically count for 1,000 points with a guaranteed AutoShip. (Although the Pack is worth a total of 1,800 points, it is paid out over 3 months with 1,000 points counting in the first month.)

Tip: Recruit ten new Consultants with the Wellness Pack Plus and earn 10,000 points of new recruit volume from the Starter Pack.

9. *Does the 10,000 points need to come from 5 people on AutoShip?*

Yes, the 10,000 points comes from the minimum of five new Consultants you must sign up on AutoShip. However, if a Consultant reaches the 10,000 points by recruiting more than five, all of the recruits must be on AutoShip.

10. *If someone starts with the Wellness pack Plus and adds two boxes of Immunocal that same month, how many points is that?*

1,000 points for the Wellness Pack Plus + 360 points for two boxes of Immunocal = 1,300 points, HOWEVER, only the points from the Starter Pack count toward the volume for the \$500. In this scenario, only 1,000 points would count.

11. *If one of my new recruits is on AutoShip in January, but cancels for February, does he/she count?*

No.

12. *Does the Consultant have to be signed up for the Immunotec Annual Convention Las Vegas 2012 in order to earn the \$500 prize?*

No. While it has been suggested that new Consultants use their earning to help fund their trip to Las Vegas, they do not need to be registered and can use their earnings to purchase anything they wish.