
2017 Leadership Trip Rules and Regulations

Qualifications:

1. The Qualification Period runs from February 1, 2017 until August 31, 2017.
2. Qualifications for all Consultants are based on achievements of individual performance through the accumulation of Trip Credits. A Consultant must accumulate a minimum of 65,000 Trip Credits for a trip for one and 105,000 Trip Credits for a trip for two. No Trip Credits will be awarded after the qualification period ends on August 31, 2017.
3. For the purposes of accumulating Trip Credits, new personally sponsored Consultants may be placed anywhere in your downline.
4. Qualifying Consultants must be active at the time of the 2017 Leadership Trip.
5. Qualifying Consultants must be in good standing with the company and not be in violation of the Business Guide.
6. All Consultants who reside in Canada, U.S., U.K., Ireland, Dominican Republic, and Trinidad and Tobago are eligible to participate in and attend either the Leadership Trip to Disneyland in Anaheim, California or to the Riviera Maya, Mexico.
7. All Consultants referenced above who plan to attend the 2017 Leadership Trip must inform Immunotec of the destination they choose in writing by April 30, 2017.
8. Acceptance of a bonus or award by a Consultant grants Immunotec permission to use the qualifier's name, and/or likeness in advertisements, publicity, and other communications.
9. Any Consultant added to an existing distributorship as a co-applicant during the qualification period is not eligible to qualify for the trip.
10. To ensure that it is truly our performers who are winning bonuses and trip incentives, Immunotec will randomly check the validity of newly sponsored Consultants and Customers.
11. Products returned or exchanged during the qualification period will result in the PV being adjusted accordingly.
12. No change in sponsorship and/or placement will be allowed throughout the qualifying period that affects the qualification for the 2017 Leadership Trip.
13. Should it be proven that qualification has been achieved by any means other than the sponsoring of new Consultants/Customers, Immunotec reserves the right to recuperate the cost of the incentive trip through adjustments to the Consultant's commission check(s).

14. Only purchases that have been paid for in full during the qualification period will be included in qualifying volume. Partial payments will not be allowed.

Travel and Accommodations:

15. Accommodations are based on double occupancy. **Consultants who qualify for a trip for one will be roomed with another Consultant who has qualified for a trip for one.** Consultants wishing to room alone will be required to pay a single supplement fee of \$750.00 USD which is equal to the difference between the single and double occupancy rates.
16. Immunotec has the sole right to determine room assignments. Every effort will be made to ensure that room assignments are amenable to both parties. No Consultant will be required to room with someone of the opposite gender or who does not speak the same language.
17. Qualification includes all accommodations and transportation from major hubs. Immunotec will make timely and reasonable travel arrangements for all qualifying Consultants. Qualifying Consultants who wish to make alternate arrangements will be responsible for their own expenses.
18. Consultants are solely responsible for any and all incidental charges relating to room preferences, upgrades, changes and services. Should a Consultant cause Immunotec to incur additional costs for any reason, Immunotec reserves the right to recuperate these costs through adjustments to the Consultant's commission check(s).
19. Required travel documents such as, passports, visas, proof of citizenship and all other travel documents required by law are the sole responsibility of the qualifying Consultant and not of Immunotec. Consultants requiring documentation from Immunotec for a visa application must make their request no later than September 30, 2017.
20. Consultants who qualify, attend the trip and do not use the airfare portion of the trip rewards, will receive a driving allowance. Trip for one qualifiers will be given a \$200 USD driving allowance and trip for two qualifiers will be given a \$400 USD driving allowance.
21. Any additional expenses because of a missed flight due to causes beyond Immunotec's control, excess baggage, etc. is the sole responsibility of the qualifying Consultant.
22. Travel and medical insurance is the sole responsibility of the qualifying Consultant.

Participation and Qualified Guests:

23. Travel packages may not be transferred, exchanged, sold, traded or bartered and can only be used by the qualifying Consultant.
24. Trips for two include all special rewards for two people.

Disneyland buy-in options:

25. Consultants who qualify for a trip for two may bring their spouse (or partner equivalent) or other family member regardless of their affiliation with Immunotec as a qualified guest. **Any other Consultants who do not personally qualify for the event are not permitted to attend as the guest of a qualified Consultant.** Limit of one trip for two per distributorship. Adult children residing at the same address as their parents may also qualify as a Consultant based on their own achievement. Trip for two qualifiers may bring additional guests (a maximum of two children aged 17 or younger), the price for these two additional guest buy-ins is \$1,000 USD each (All buy-in prices do not include airfare or ground transportation).
26. Consultants who qualify for a trip for one may buy in for their spouse (or partner equivalent). The price for a qualified second guest buy-in is \$2,000 USD. Trip for one qualifiers who buy in for their second qualified guest may bring additional guests (a maximum of two children aged 17 or younger). The price for these two additional guest buy-ins is \$1,000 USD each (All buy-in prices do not include airfare or ground transportation).
27. Children under the age of one year, are not subject to \$1,000 USD buy-in charge.
28. In the case of minors, it is the sole responsibility of the parents or guardians to supervise them. They will only be able to attend the specific events allowed in the program.

Riviera Maya buy-in options:

29. Consultants who qualify for a trip for two may bring their spouse (or partner equivalent) or other family member regardless of their affiliation with Immunotec as a qualified guest. **Any other Consultants who do not personally qualify for the event are not permitted to attend as the guest of a qualified Consultant.** Limit of one trip for two per distributorship. Adult children residing at the same address as their parents may also qualify as a Consultant based on their own achievement. Trip for two qualifiers may bring additional guests (a maximum of two children aged 15 or younger).
30. Consultants who qualify for a trip for one may buy in for their spouse (or partner equivalent). The price for a qualified second guest buy-in is \$2,000 USD. Trip for one qualifiers who buy-in for their second qualified guest may bring additional guests (a maximum of two children aged 15 or younger).
31. The prices for the two additional guest buy-ins (All buy-in prices do not include airfare or ground transportation) are as follow:
 - \$0 for children up to 1 year old.
 - \$12,200 MXP* (taxes included), for children between the ages of 2 and 10 years old
 - \$18,850 MXP* (taxes included), for children between the ages of 11 and 15 years old

*Prices shown in Mexican Pesos will be converted into the currency of the qualifier's country of residence at the time of purchase.

32. In the case of minors, it is the sole responsibility of the parents or guardians to supervise them. They will only be able to attend the specific events allowed in the program.

Cancellation & Change Policies:

33. Consultants who decide to cancel their participation in the trip after September 30, 2017 will be required to reimburse Immunotec for all expenses incurred on their behalf by adjustment to their commission check(s). Immunotec reserves the right to waive this penalty in specific situations at its sole discretion.
34. Consultants who qualify but do not attend for any reason, forfeit their right to the Leadership Trip.
35. Consultants who qualify but cannot attend for any reason and notify Immunotec before September 30, 2017, will be eligible to receive a pre-selected product assortment for a retail value of \$1,000.00 for a trip for one qualifier and \$1,500 for a trip for two qualifier converted in the currency of their country of residence.

Miscellaneous:

36. Consultants are solely responsible for any and all taxes associated with their award. Check your local tax laws.
37. Qualified attendees with special needs will be responsible for any extra charges incurred during the trip (companion, special equipment, etc.).
38. Immunotec reserves the right to revoke the Consultant's qualification up to and including the day of the Trip in the event of any violation in accordance with the Business Guide.
39. Immunotec reserves the right to revalidate Consultant qualifications up to and including the day of the trip.
40. An Immunotec name badge and wristband is required at all times for entry into all Immunotec functions.
41. Immunotec reserves the right to make any changes to the 2017 Leadership Trip program at any time at its sole discretion.
42. The Disneyland trip includes park passes for two days and dine-around cash.