



Immunotec Income Disclosure Statement Calendar period ending 2010

The Income Disclosure Statement is a reflection of Immunotec rewarding opportunity. The following chart represents the average global earning of the ranks of Immunotec Consultants worldwide and provides high, low and average monthly income information, as well as annualized averages.

Active Distributor Ranks	Average Monthly Number of Consultants Paid at the Rank During 2010	% of Active Consultants receiving income	2010 Monthly Income			Annualized Average Check
			HIGH Income	LOW Income	AVERAGE Check	
Associate	882	19.6%	\$4,152	\$0	\$24	\$287
Venture	2,794	62.1%	\$3,675	\$0	\$68	\$820
Silver	605	13.5%	\$10,447	\$1	\$461	\$5,527
Gold	151	3.4%	\$10,706	\$4	\$1,862	\$22,346
Diamond	52	1.2%	\$15,791	\$2,192	\$6,249	\$74,988
Exec Diamond	10	0.2%	\$39,269	\$7,260	\$15,679	\$188,154
Platinum	3	0.1%	\$44,199	\$20,074	\$27,998	\$335,979

The income statistics above include all active Consultants, Associate rank and above, that received commissions during the calendar year of 2010 and is representative of all commissions earned including Moving up bonuses. The average yearly income for an active Immunotec Consultant in 2010 was approximately \$1,605. In 2010, approximately 70% of Consultants were considered Customers. The above statistics are in Canadian Dollars converted at an average following 2010 yearly rate assumptions (1 \$ = 1.0305 US \$, 1 \$ = 1.5928 £, 1 \$ = 1.3671 €, 1 \$ = .0816 MX \$).

The earnings of the Consultants in this chart are not necessarily representative of the income, if any, that an Immunotec Consultant can or will earn through his or her participation in the Immunotec Compensation Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings would be misleading. Success with Immunotec results only from successful sales efforts, which require hard work, diligence and leadership. Your success will depend upon how effectively you exercise these qualities.